# SAFAA IN-HOUSE AND BESPOKE WORKSHOPS



The Stockbrokers and Financial Advisers
Association (SAFAA) regularly consults with organisations regarding in-house training needs.

SAFAA-accredited CPD workshops provide online learning opportunities and are led and/or conducted by persons who are appropriate, and have sufficient standing, expertise, academic qualifications and/or practical experience. Our workshops are delivered by industry experts, sharing real-world knowledge and experience.

#### Options include:

- Online delivery of existing SAFAA workshops in-house for a group of people at one organisation.
- Online delivery of a tailored training solution, leveraging existing workshop material and tailoring it to your specific needs.
- Design, development and delivery of bespoke training, using our existing course material and experienced subject matter experts.

Our most popular workshops can be delivered online for a set fee and include up to 25 attendees.

#### A day in the life of a trade

Length 3 hours

Fee for member firms \$2,750

Fee for non-member firms \$3,600

# Introduction to financial markets and stockbroking

Length 3 hours

Fee for member firms \$2,750

Fee for non-member firms \$3,600

# Responsible Executive short course & Responsible Executive refresher

Length 4 hours each
Fee for member firms \$3,750
Fee for non-member firms \$4,850

Note: Fees quoted are ex gst. Includes online delivery and provision of course handouts provided by email for up to 25 participants.

We can also offer workshops on Insider trading, CFDs, Derivatives, Options, Warrants, Conduct Risk, Review and Remediation and Market manipulation. Inquiries in regard to face-to-face delivery are to be directed to SAFAA Education.

## For more information contact

## **SAFAA Education**



education@stockbrokers.org.au



02 8080 3200

# SAFAA IN-HOUSE AND BESPOKE WORKSHOPS

# A day in the life of a trade

This workshop would greatly benefit any new or unfamiliar starters to the industry or markets. Participants will walk away with a solid understanding of client onboarding processes; the process of share and derivative trades from order placement through to execution to settlement; sponsorship/HINs; settlement processing; and registries and short sales reporting requirements. Participants will also learn about who regulates the industry and what they do, and the obligations of Australian Financial Services Licence holders. Market manipulation and other prohibited conduct, as well as insider trading will also be discussed.

#### FASEA CPD area

Technical competence 1 hour | Regulatory compliance and consumer protection 2 hours

# Introduction to financial markets and stockbroking

Provides an overview of Australia's financial markets and the critical role that stockbrokers play in both retail and institutional markets. A high-level view of broking operations including order taking and transaction and settlement. The workshop will provide insight into the different systems involved and allow for a discussion of the different business models in broking today. Topics addressed include operation of financial markets; financial products; taxation; broking operations; regulations and an explanation of common acronyms and jargon.

## **FASEA CPD area**

Technical competence 1 hour | Regulatory compliance and consumer protection 1 hour | General 1 hour

# Responsible Executive short course

Although ASIC has removed the requirement for market participants to appoint Responsible Executives (REs), significant obligations still remain under the general licensing, management and supervision requirements. This half-day workshop provides important training for executives in the main markets, clearing and settlement rules. Participants will gain a solid understanding of management and supervision requirements; capital adequacy; records and trust; dealing and client relations rules; disciplinary processes and Corporations Act requirements.

#### **FASEA CPD area**

Technical competence 2 hours | Regulatory compliance and consumer protection 2 hours

Note: For the purposes of Tax Practitioners Board CPE, each one hour of SAFAA CPD equates to one hour of CPE.

# For more information contact

## **SAFAA Education**



education@stockbrokers.org.au



02 8080 3200

